

Company Fact Sheet

NetMotion Wireless develops software to manage and secure wireless data deployments for organizations with mobile field workers. Our products address the unique challenges introduced by the use of wireless, enabling our customers to maximize their return on investment in workforce automation. Mobility XE, our mobile VPN, maximizes mobile field worker productivity by maintaining and securing their data connections as they move in and out of wireless coverage areas and roam between networks. Locality is our cellular network performance management product that gives organizations the insight and visibility needed to optimize their mobile data deployments.

More than 2,000 of the world's most respected organizations across multiple industries including utilities, healthcare, telecommunications, public safety, government, insurance, manufacturing, and many others use our products. We have been recognized as one of The 50 Fastest Growing Wireless Companies in the country and have earned over 25 industry awards for outstanding technology.

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Fast Facts

Established: 2001
Employees: 130+
Installed Base: 550,000+ seats
Customers: 2100+ organizations
Products: Mobility XE® and Locality®

Customers

Current NetMotion Wireless customers include Allina Hospitals and Clinics, Ameren Corporation, Comcast IP Services, LLC, Cox Communications, the City of Dallas (Texas), the Florida Department of Children and Families, Hertz, Johnson Controls Inc., Pacific Gas & Electric Company, the Phoenix Police Department (Arizona), St. Jude Medical Inc., Travelers Companies, Inc., U.S. Foodservice and Unilever, among others.

Corporate History

Based in Seattle, WA, with offices in North America and Europe, we are a privately held company formed in 2001 as a spin off from WRQ, Inc., a leading networking software company. We have earned over 25 industry awards for outstanding technology; are ranked on the Deloitte LLP list of the fastest growing technology, media, telecommunications, life sciences and clean technology companies in North America; and have been recognized as one of Washington's 100 Best Companies to Work For. We have a substantial portfolio of validated intellectual property, and are backed by Liberty Partners, a private equity firm with more than \$1 billion under management.

Executive Team

Bob Hunsberger—Chief Executive Officer
Brian Rice—Chief Financial Officer
Andy Willett—Senior Vice President of Sales and Marketing
Joe Savarese—Senior Vice President and General Manager

Board of Directors

Gordon Smith—Chairman of the Board
Tom Greig—Liberty Partners
Mike Stakias—Liberty Partners
Joel Trammell—Chief Executive Officer, Cache IQ
Kent Johnson—Alexander Hutton Venture Partners
Tom Simpson—Northwest Venture Associates

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