

## NETMOTION WIRELESS MOBILITY XE ANALYTICS MODULE

Bringing Visibility to Mobile Deployments

## Executive Summary

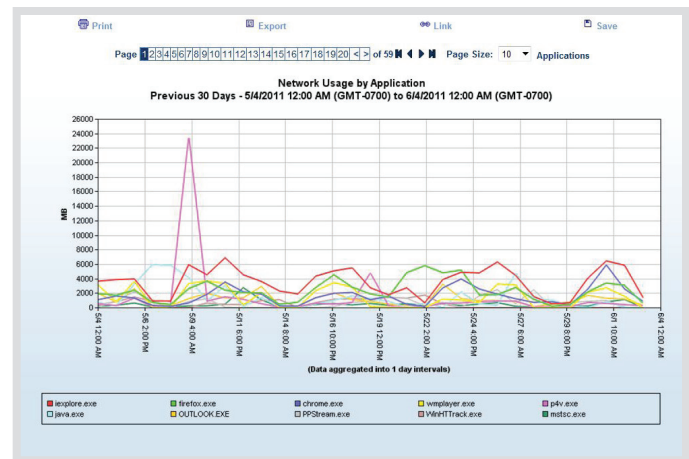
Since much of the activity within a mobile deployment is invisible to the IT department, NetMotion Mobility XE provides an Analytics Module that delivers insight into the use of wireless devices and networks. It gives administrators the ability to detect and understand broad systemic issues and to isolate individual faults, in order to optimize performance and productivity and drive new efficiencies. The system employs a modular, fail-safe architecture. It furnishes a set of pre-defined reports that are ideal for fine-tuning mobile deployments, and understanding how applications and devices are using network resources. In addition, a notifications capability sends alerts about issues that jeopardize security, or that could hamper worker productivity.

## Insight and Proactive Management

For an IT department, much of what goes on in within a mobile deployment is unseen. Mobile workers are constantly on the move, often tens to hundreds of miles away from their offices or headquarters. Their devices connect through networks outside of the IT department's direct control — typically cellular networks, and third-party Wi-Fi access points.

The NetMotion Mobility XE™ mobile VPN delivers unprecedented insight to the mobile deployment through its Analytics Module. The module goes well beyond the reporting capabilities available with conventional, non-mobile VPNs. For the first time in a VPN, aggregated information showing application use, data consumption, connection gaps, capacity and other mobile data is available. This allows management to analyze, understand and control wireless usage, and ensure that applications, devices and networks are used wisely and efficiently for optimum productivity.

The Analytics Module provides detailed statistics on performance and usage through a variety of reports. In the hands of a skilled administrator, it delivers intelligence that can save administration time, cut support calls, improve worker productivity, facilitate fine-tuning of access policies, and support capacity planning. In addition, automated notifications allow managers to “manage by exception” and focus on proactive tasks rather than reactive ones.



The Analytics Module provides detailed insight into all applications being accessed through the Mobility XE VPN tunnel

## Capabilities Overview

The Analytics Module furnishes 22 reports that deliver information about the mobile deployment, and 30 notifications with adjustable thresholds. The reports allow administrators to apply filters that limit the data by users, devices, applications, NIC groups, time periods and more. This drill down capability can look at broad usage across time periods spanning months and whole user populations, or zero-in on a single day or device. Administrators can use the reporting capability to:

### **Know how Resources are Used**

See which applications, devices and users are consuming the most bandwidth, and when. Observe mobile worker behavior over time, to ensure that devices are being used for what they were intended, and that only approved applications are being run. Detect high bandwidth applications that might be running at inappropriate times or over cellular data networks.

### **Detect Security Breaches or the Potential for them**

Know when unauthorized devices are attempting to connect, or when unauthorized users are attempting to log in with devices that have been lost or stolen. Be aware of devices that are failing Network Access Control (NAC) checks, which might present security risks or negatively impact user productivity.

### **Take Control of the Mobile Deployment**

Use the insight into user, device and network behavior to create new policies to improve productivity and resource use, and enforce them through the Mobility XE Policy Management module. Watch the policies take effect, see the results and measure their effectiveness. Then fine-tune those policies for even greater return. This degree of intelligence and control is unprecedented in a VPN.

### **Gain a More Efficient Help Desk**

Empower help desk employees with information to resolve incidents more quickly and get mobile workers back to being productive. Quickly identify if calls about connectivity issues are due to applications or the networks in use. Show the applications mobile workers are running, including version details and when a battery might be failing. See how frequently applications are run, how much traffic they use, and which other applications cause performance problems.

### **Improve IT Productivity**

The Analytics Module helps IT managers be more productive by ensuring that they only manage things that need managing. The alerts and reports give a clear picture of what's happening and what's changed so that IT managers spend time fixing issues rather than finding them.

### **Receive Alerts of Impending Problems**

More than 30 notifications, many with adjustable thresholds, alert via email, SNMP or syslog. Know right away about excess resource utilization or network connectivity problems, before they become critical and trigger a system-wide failure. Also know when a previously reported condition self corrects and no longer requires immediate attention.

### **Schedule and Verify System Management Activity**

Know when devices are reachable in unattended mode (without an active user login) for applying patches and updates using enterprise system management software. Learn which users need to be trained to ensure their devices are updated correctly, and verify that system management tasks are being run successfully.

### **Prove Performance and Plan Proactively**

Observe mobile worker usage trends over time and know when peak loads occur, to plan for growth and capacity. See which applications are consuming the most resources and where usage could be curtailed, for judging whether policies need to be tightened or whether more bandwidth is truly needed.

## **Analytics Module Architecture**

Mobility XE consists of two main components: server software that acts as a proxy to enterprise application servers, and client software that is installed on every wireless device. Through this simple architecture, Mobility XE provides continuous, secure connectivity between mobile workers and enterprise applications — over any networks they use or traverse.

The Analytics Module adds a sophisticated reporting and alerting capability. In smaller deployments, these can be hosted on the same server as the Mobility server. In larger deployments, it uses separate hardware.

The Analytics Module reporting server collects VPN performance data from all Mobility servers in the pool, and stores it for later analysis. The module also monitors the data feed for various system conditions, and sends notifications when it encounters them.

Deploying the Analytics Module adds zero overhead to the access networks. There is no need to upgrade or reinstall new software on the client devices to support the reporting capability. The Mobility servers collect all the required data as part of normal operation.

## **Optimized for Mobile Environments**

When organizations make the investment in a mobile deployment, the productivity of the workers using it is central to the organization's success. But those mobile workers typically spend their working day on the move, often using multiple networks that are far out of range of the IT department. The Mobility XE Analytics Module gives IT the ability to observe and manage mobile work force behavior.

The Analytics Module delivers information and insight that is unprecedented in a mobile VPN, and far beyond the reporting capabilities of conventional IPsec and SSL VPNs. These conventional VPNs are more focused on the behavior of the specific hardware device in the data center rack, basically just logging system events. By contrast, the Analytics Module delivers insight into the entire mobile VPN deployment including the overall patterns as well as specific behavior of users, devices, applications and networks.

### **Insight into Application use**

The Mobility server acts as an application proxy, executing calls to the server on behalf of the applications on the mobile device. Because application traffic passes directly through the proxy, the Mobility server is able to collect an extraordinary amount of extremely useful data about device behavior and application use — far more data than could be available with either an SSL or IPsec VPN.

### **Fail-Safe Design**

The Analytics Module handles the load of pulling data from the Mobility server, aggregating it, monitoring for notification conditions, passing data to the reporting database and handling report requests. Because the reporting server only requests metadata from the Mobility server, the impact on throughput of the production VPN is negligible.

The multi-tiered design also ensures that if one component in the reporting chain fails due to a hardware failure or severed connection, the other components hold the pending data in queue and send when the connection is restored. This prevents any loss or interruption in the continuity of the data reported. Network or computer failures lasting up to many days can be “ridden out” without data loss.

### **Filterable Criteria and Drill-Down Capability**

The greatest power of the Analytics Module is in the ability to filter the reported data. Administrators can begin by running a report across a wide range of users and a timeframe of weeks or months. On seeing something noteworthy or unusual, they can narrow the criteria to look at day parts, individual networks, top users and ultimately narrow down to an individual user or device if necessary. Administrators can save complex sets of criteria, or parameters for often-run reports for later recall.

### **Reporting by Networks**

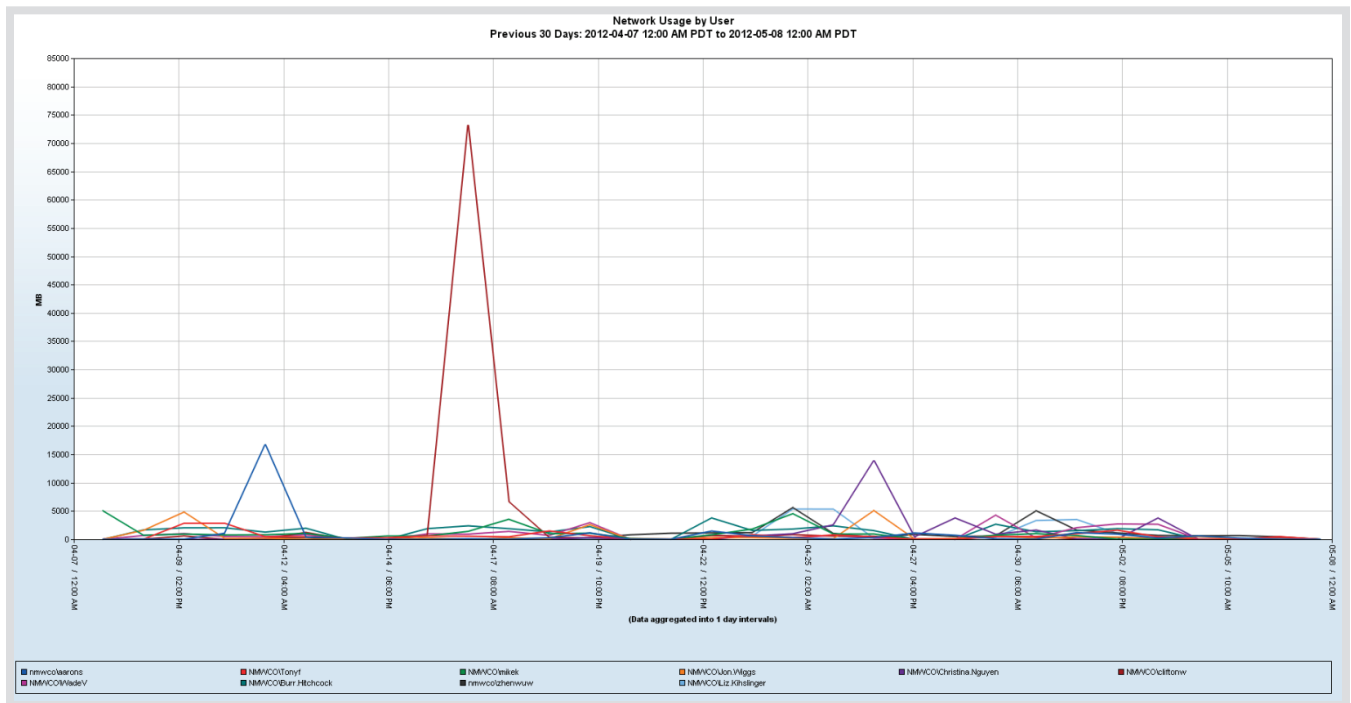
For isolating the activity on an individual network, the Analytics Module allows administrators to assign NIC cards to groups. This makes it possible to detect when the VPN is dropping packets, losing connections, or experiencing coverage problems on a per-carrier network basis.

## Reporting Scenarios

Here are a few examples that showcase the usefulness of the Analytics Module. These merely scratch the surface. Given the variety of reports and the filterable criteria which extend their usefulness exponentially, a keen administrator with sleuthing skills will uncover hundreds more.

## Bandwidth Consumption

To answer the question, “Who’s using all the bandwidth”, the administrator runs the **Network Usage by User** report, to view the top 10 users over the previous 30 days.



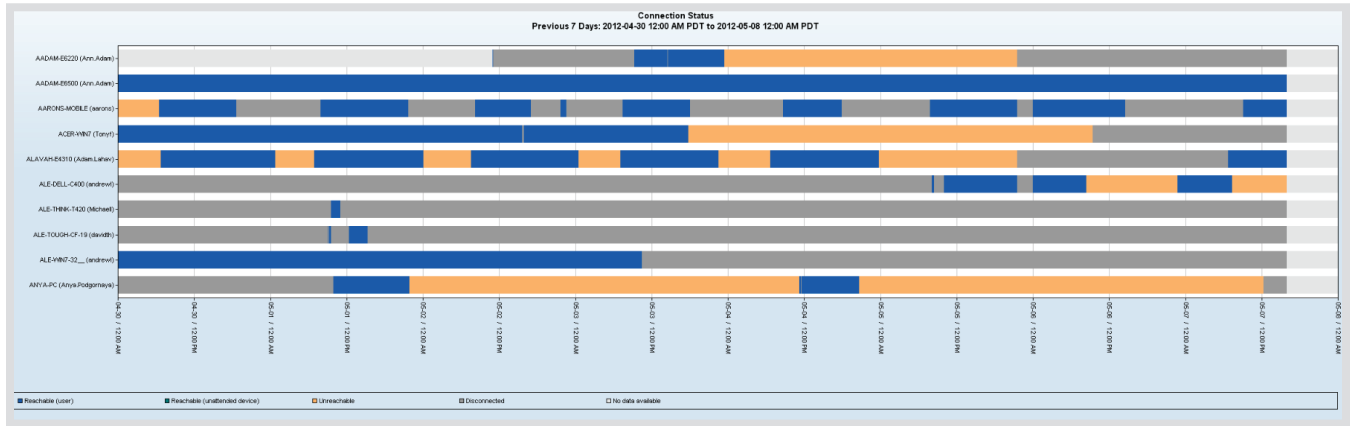
The Network Usage by User Report

The user in red looks interesting; the administrator can investigate what this particular user has been accessing by running the **Network Usage by Application** report for this user.



## Network Coverage

To evaluate whether there are gaps in coverage, the administrator runs the **Connection Status** report, in this case spanning a period of seven days.



The Connection Status Report

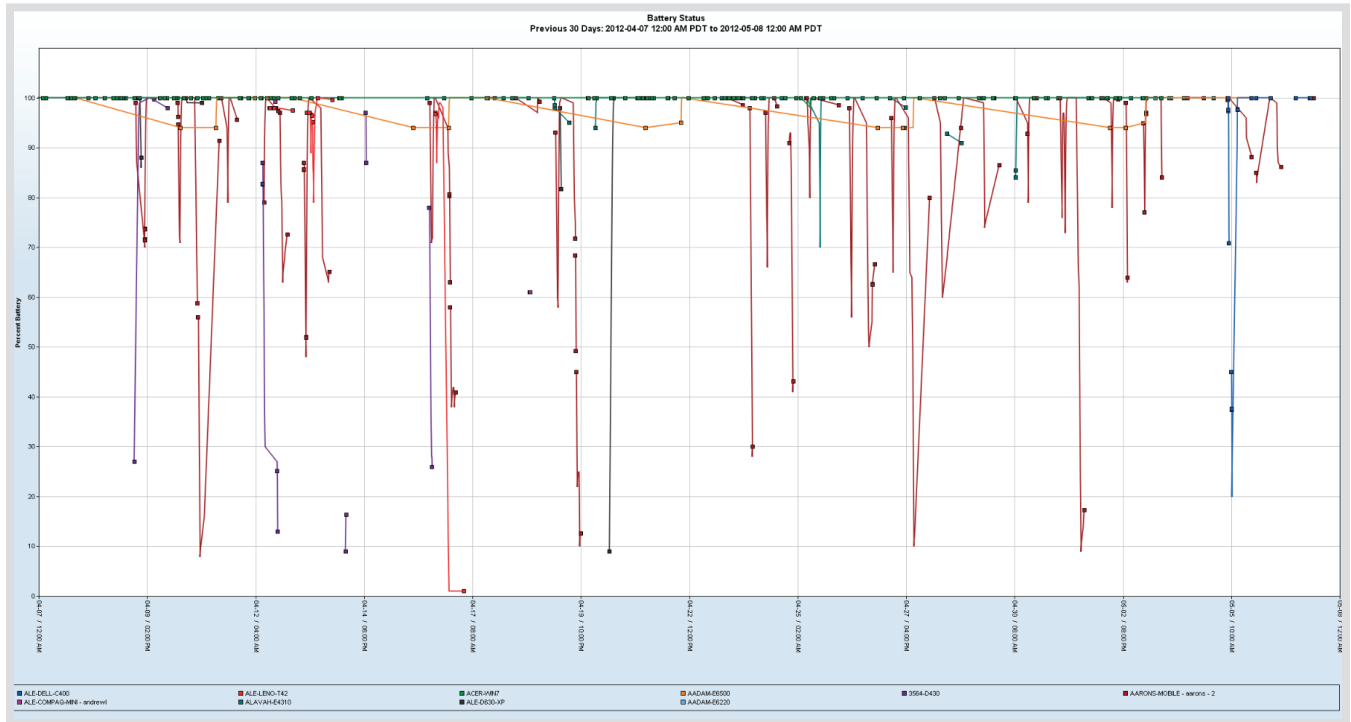
Areas in grey show when a user had logged-off and was simply disconnected, while blue shows that a device was logged-in and reachable. The areas in orange are of the most concern, as they show when a properly logged-in user went out of coverage range.

This is a concern in any mobile deployment, but could be critical in the public-safety arena where officers are relying on their applications for dispatch, access to driver’s license checks, or the ability to reference criminal databases.



## Battery Status

The ability to check battery status for users out in the field is a unique capability of the Analytics Module.

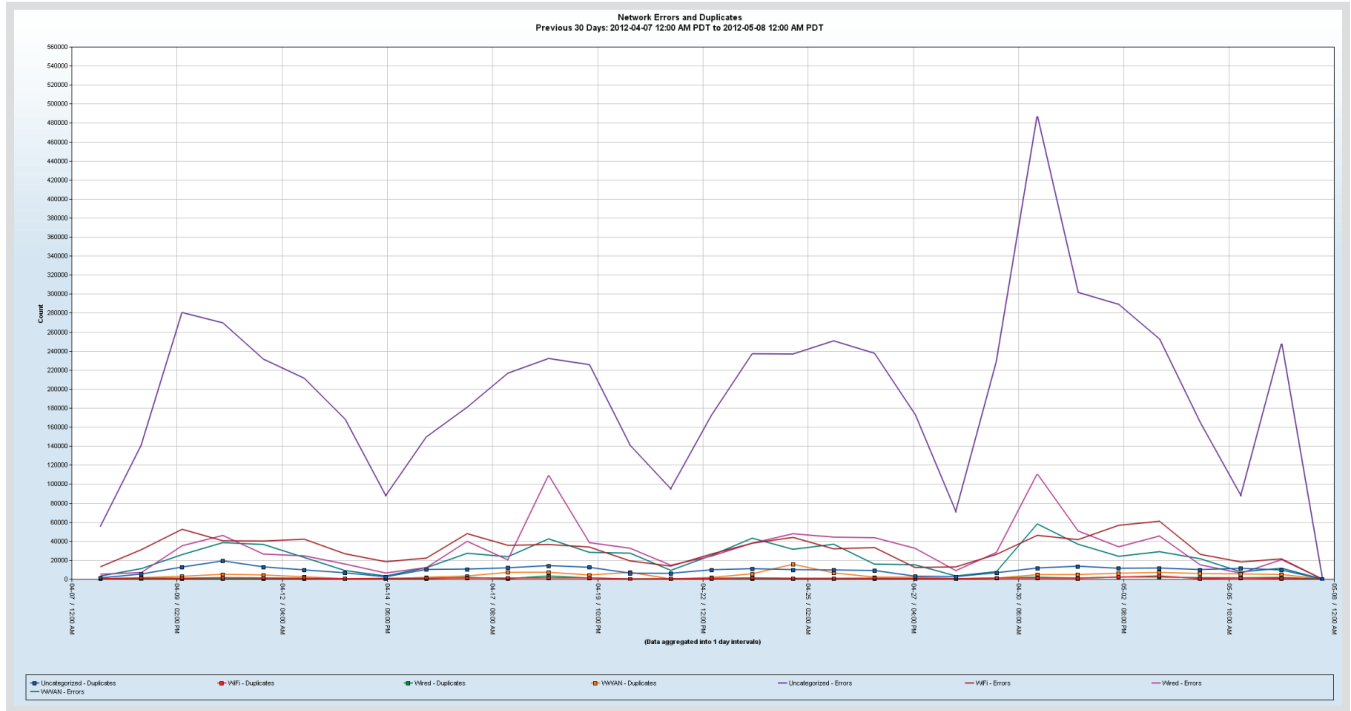


The Battery Status Report

A device that regularly fluctuates is being charged and discharged correctly. A battery that consistently reports a low charge, or drops quickly over a short timeframe is likely failing; the IT department can proactively send a replacement out and avoid the potential loss of productive hours. A device that is constantly charged might have been plugged in somewhere and forgotten, while one that isn't reporting at all has likely been lost.

## Network Errors and Duplicates

The **Network Errors and Duplicates** report delivers the data that administrators need to evaluate whether wireless networks are delivering as promised. It reports the number of VPN errors (dropped packets, or packets that needed to be retransmitted) over a period of time, by networks.



The Network Errors and Duplicates Report

If there are a large number of errors on a given day, it might be interesting to re-run the report by day part. If a large number of workers were in the same area, it could indicate a coverage problem. If it correlates with a spike in help desk calls, it could be evidence of a network problem the carrier wasn't disclosing.

More granular information including coverage maps showing the performance characteristics of the carrier networks and the location of the workers having problems and the nature of those problems is available with [NetMotion Wireless Locality](#), an innovative cellular network performance management tool that brings the visibility required to effectively manage a mobile deployment.

## Report Summary

The following reports are included in the Analytics Module. All reports are filterable by time period, in ranges from hours to months/years. Where applicable, they can also be filtered by servers, devices, users, operating systems, applications, NIC groups (for isolation by networks) and notifications.

Report Class/Name	Type	Data Reported	Sample Use
<b>Applications</b>			
<b>Application Launch Count</b>	Bar Graph	Total number of times an application that accessed the network was started over the specified time period.	Know which essential – or nonessential – applications users are running.
<b>Application Version Usage Detail</b>	List	Application identifier, version number, device, device class, operating system, user, and last access time of an application that accessed the network over the specified time period.	Track application versions for managing maintenance and upgrades.
<b>Users/Devices</b>			
<b>Operating Systems Detail</b>	List	Operating system, service pack, version number, name of last user, and last login time for every device that connected through the network.	Track operating system information for managing upgrades and maintenance.
<b>Operating Systems Summary</b>	Bar Graph	Number of devices running each operating system at two distinct points in time.	Track progress of rollouts and updates.
<b>Quarantined Connections Detail</b>	List	Devices that tried to connect while quarantined and those that were quarantined while connected during the time specified.	Identify/track stolen devices and devices with security issues.
<b>Connection Attempts</b>	Bar Graph	Number of connections and failed attempts that occurred in the time specified.	Understand login patterns and identify potential security issues.
<b>Connection Status</b>	Bar Graph	Connection state of a device over time: reachable, unreachable, disconnected.	Know when workers connect, and pinpoint coverage gaps
<b>Connection Terminations</b>	Bar Graph	Number of times each termination cause occurred, over the time specified.	Understand why users are disconnected.
<b>Battery Status</b>	Line Chart	Percentage of battery power remaining for a device, tracked over time.	Identify mobile systems with failing batteries.
<b>Network Characteristics</b>			
<b>Compression Summary</b>	Bar Graph	Percentage of data compressed by Mobility XE for each device in the time specified.	Understand impact of compression settings.

Report Class/Name	Type	Data Reported	Sample Use
<b>Network Errors and Duplicates</b>	Line Chart	Number of errors and duplicates that occurred within a network over time.	Identify and track performance problems with wireless networks.
<b>Network Roaming</b>	Line Chart	Number of times a device switched networks over time. Report includes the total number of roam events for all Mobility client devices during that time frame.	Identify patterns of connection problems.
<b>Network SSID Distribution</b>	Line Chart	Number of client connections handled by each SSID over time.	Know how Wi-Fi networks are being used, and when.
<b>Network Usage</b>			
<b>Network Usage by Application</b>	Line Chart	Amount of network traffic generated by an application over time.	Identify applications that command large amounts of bandwidth.
<b>Network Usage by Device</b>	Line Chart	Amount of network traffic generated from a device over time.	Identify client devices that consume the most bandwidth.
<b>Network Usage by NIC group</b>	Line Chart	Amount of data that traversed a network over time.	Know which networks are handling the most/least traffic, and when.
<b>Network Usage by User</b>	Line Chart	Amount of network traffic generated by a user over time.	Identify high-demand users.
<b>Network Usage Snapshot by NIC Group</b>	Pie Chart	Proportion of traffic each network encountered in the time specified.	Quickly identify the most active/inactive networks.
<b>Notifications</b>			
<b>Notifications Detail</b>	List	Notification messages that were generated in the time specified.	Identify patterns of server/network/security issues.
<b>Notifications Summary</b>	Bar Graph	Number of notifications that were issued for each notification category in the time specified.	Know which types of issues occur the most often.
<b>Server Performance</b>			
<b>Server Status</b>	Line Chart	Percentage of CPU and memory usage and the number of client connections for a Mobility Server over time.	Monitor server stability and load-handling over time.
<b>Licenses</b>			
<b>License Usage</b>	Line Chart	Percentage of CPU and memory usage and the number of client connections for a Mobility Server over time.	Plan for future license needs.

## Notifications

Mobility XE delivers constantly updated, real-time status information via the Mobility console. The notifications capability goes one step further, with instant alerts of specific conditions that administrators need to be aware of. This means administrators do not have to continuously monitor the console, or wait until a call comes in to the help desk to know there is a problem with the deployment.

Highlights of the system include:

### **Adjustable Thresholds**

Some notifications have adjustable thresholds, so the administrator can make the decision as to how proactive to be. For example, if a user repeatedly fails to connect X number of times, it could be indicative of a network problem, or could be an unauthorized user attempting to guess a password. If a device fails a NAC check, the administrator can choose the severity level that should trigger an alert. An administrator who knows the characteristics of the network environment, as well as the security risk presented by a condition can make an educated judgment as to where to set the threshold.

### **“All Clear” Notifications**

One of the most useful — and practical — functions is the ability to follow up a previously sent notification with a message that the previous problem has cleared itself. For example, the Mobility server might be experiencing performance problems, but due to temporary congestion within the network. Any administrator who has received an alert off-hours or in the middle of the night, and proceeds to launch into an extended troubleshooting session to investigate a problem that has already resolved itself can appreciate this mechanism.

### **Battery Threshold Notifications**

The ability to warn administrators that a user’s battery in the field is nearly exhausted is a unique capability of the Analytics Module. It might not be immediately practical in most deployments (and is disabled by default) but might be valuable if users are having difficulty managing their equipment.

### **Ability to Alert on Faults Within the System Itself**

The Analytics Module is a multi-tiered system. Even if multiple components reside on the same physical server, the components including the Mobility server, Mobility console, reporting server and reporting database are logically separate. The reporting environment can not only report on itself, but also deliver insight into the condition of the infrastructure within the data center as failing connections will trigger a notification.

### **Multiple Notification Methods**

The notifications system supports alerts sent via SMTP for email, but also integrates with enterprise network management and logging systems via SNMP and syslog. If the mobile deployment is a separately managed function or handled by a small IT department, email notifications might be more appropriate. On the other hand, large IT departments can use the SNMP and syslog support to integrate into a network management system and administer the mobile deployment in the enterprise context.

## Notifications Summary

The Analytics Module delivers the following notifications. “All Clear Follow Up” means that after an initial notification, the module delivers a second notification when the triggering condition no longer exists.

Category/Type	Description	“All-Clear” Follow-Up	Threshold Setting
<b>Devices and Users</b>			
<b>Failed Connections</b>	The client device experienced a number of consecutive session failures of the same type, at or above the threshold.		Default = 10
<b>Quarantined Device</b>	A quarantined device attempted to connect.		
<b>Failures by Disconnect Reason</b>	A client session failed due to any one of the reasons specified in the settings for this notification.		Default = 0 (disabled)
<b>NAC Failure</b>	A device failed a NAC check, of a severity equal or greater to the threshold setting.		Default = 0 (disabled)
<b>Battery Remaining</b>	The battery life on a client device is at or below the threshold.	<b>X</b>	Default = 0 (disabled)
<b>Reporting Database</b>			
<b>Database Connection</b>	The reporting server could not connect or is no longer connected to the reporting database. Data is being buffered to the reporting server’s hard drive pending restoration of the connection.	<b>X</b>	
<b>Database Maintenance</b>	A scheduled reporting server maintenance task such as a purge process, backup, reorganization, etc. has failed.		
<b>Reporting Server</b>			
<b>Reporting Server Connection</b>	The size of the buffered messages in the log message queue on the Mobility Server is approaching the full capacity of the queue; some of the data for reporting is in danger of being lost.		
<b>Logging Configuration Error</b>	The reporting server encountered a critical error during startup while processing the logging configuration.		
<b>Fatal Startup Error</b>	The reporting server could not start and manual intervention is required.		
<b>Startup Error</b>	The reporting server could not start, but will retry.		
<b>Error Condition</b>	The reporting server experienced an error and cannot stop.		

Category/Type	Description	“All-Clear” Follow-Up	Threshold Setting
<b>Mobility Server</b>			
<b>CPU Utilization</b>	The Mobility server’s average CPU usage has reached or exceeded the threshold.	<b>X</b>	Default = 90%
<b>Network Utilization</b>	The Mobility Server’s average bandwidth consumption has reached or exceeded the threshold.	<b>X</b>	Default = 90%
<b>Available Memory</b>	The Mobility Server’s average available non-paged memory is at or below the threshold.	<b>X</b>	Default = 90%
<b>Paged Memory Low</b>	The Mobility Server’s average available paged memory is at or below the threshold	<b>X</b>	Default = 90%
<b>Server Status</b>	The reporting server has not heard from the Mobility Server within the normal timeframe, indicating a network or server problem.	<b>X</b>	Default = 90%
<b>Mobility Warehouse</b>			
<b>Warehouse Connection</b>	The reporting server was unable to connect to the Mobility Warehouse and is: 1) attempting to reconnect; 2) using cached settings; or 3) reporting against a standby warehouse.	<b>X</b>	
<b>Warehouse Replication</b>	The warehouse backup/replication failed to activate; or failed to activate during an update attempt.	<b>X</b>	
<b>Licenses</b>			
<b>License Availability</b>	The number of available client licenses is at or below the threshold.	<b>X</b>	Default = 10%
<b>Miscellaneous</b>			
<b>Test Notification</b>	The test notification button was selected.		
<b>High Notification Count</b>	The reporting server is experiencing an unusual number of notifications of the same type.	<b>X</b>	

## Conclusion

With its Analytics Module, Mobility XE delivers unprecedented visibility into mobile deployments, and understanding of how and when resources are used. It brings hidden problems to light, speeds troubleshooting, and allows skilled administrators to fine-tune and prove performance. Most important, it allows the organization to optimize its investment in a mobile deployment and maximize worker productivity.



[www.NetMotionWireless.com](http://www.NetMotionWireless.com)

## FOR MORE INFORMATION, CONTACT US:

### United States

Seattle, Washington  
Telephone: (206) 691-5500  
Toll Free: (866) 262-7626  
[sales@netmotionwireless.com](mailto:sales@netmotionwireless.com)

### Europe

Germany and France  
[centraleasterneurope@netmotionwireless.com](mailto:centraleasterneurope@netmotionwireless.com)

United Kingdom  
[northerneurope@netmotionwireless.com](mailto:northerneurope@netmotionwireless.com)