

Case Study: Diamond Management & Technology Consultants

Reliable connectivity improves productivity for consultants worldwide. Diamond Management and Technology Consultants employs 600 business and technology experts, serving Global 2000 clients in such industries as consumer packaged goods, financial services, logistics, manufacturing, retail and distribution, telecommunications, healthcare, insurance and the public sector. The knowledge and time of Diamond's consultants are essential assets, and the company has a vital interest in keeping them productive and the data they share confidential. To connect them to corporate headquarters, let them share information securely and focus on their clients rather than network connections, Diamond relies on the Mobility XE™ mobile VPN from NetMotion Wireless.

About the Deployment

With corporate headquarters in Chicago and offices in Hartford, New York, Washington, D.C., London and Mumbai, the Diamond IT department sought a software solution that could manage security and connectivity for a mobile, worldwide workforce. The requirements included:

- Worldwide standardization and implementation
- Fit into existing network architecture
- Leverage existing authentication methods, to avoid adding complexity to the network or putting additional burden on users
- No need for hiring additional staff

Only Mobility XE from NetMotion Wireless met Diamond's stringent requirements.

Improving Worker Productivity

Mobility XE improves the productivity of Diamond's consultants by reducing the need to re-login or restart applications as they move in and out of wireless coverage areas or between networks. It maintains connections to applications and data, even through interruptions in wireless connectivity. Once Diamond's employees come into range of a wireless network, they are securely reconnected. Any work that is in process automatically continues and network resources (such as printers, file servers, etc.) are still accessible.

Regardless of where Diamond's employees travel, NetMotion Mobility XE enables them to remain securely and reliably connected to the corporate network. Remote workers, such as IT managers and research and development personnel, connect to Diamond's intranet over broadband and dial-up. All e-mail, browser and internal network traffic is encrypted to ensure that no unauthorized persons have access to Diamond's data.

"We've been a long-time user of NetMotion software and our consultants, who are often at client sites, rely on it to stay connected. They can remain as productive on the road as they are at home or in the office," said Bill Economos, Senior Director at Diamond. "In addition, our internal IT operations see real benefits in the ease of administration of our wireless networks."

Organization

Diamond Management & Technology Consultants, Inc.

Industry

Business Consulting

Objectives

- Maximize employee productivity
- Maintain seamless connectivity worldwide
- Implement high security for confidential data
- Centralize management

Solution

- Mobility XE mobile VPN
- Locally available wired and wireless networks

Results

- Reliable, secure access to applications and data, while traveling or at client sites
- Seamless roaming across networks and coverage gaps
- Streamlined management

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